

Got Enough Appointments?

Are you in front of enough new opportunities to reach your GOALS?

PROSPECT THE SANDLER WAY®

Prospecting the Sandler Way – Classic Sandler® prospecting tactics and strategies, updated for the present day.

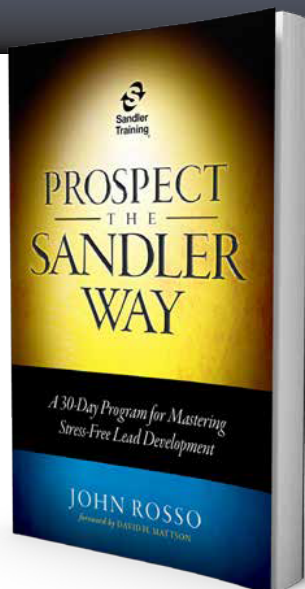
May 23rd, 2018 at

The Blair County Convention Center

Full breakfast at 7:30 to 8:00 am

Prospecting the Sandler Way® – 8:00 to 11:30 am

Program Investment Only \$185.00



In one morning we'll help you learn proven strategies to feed your sales funnel and have a constant flow of leads...

- How to **engage your prospect** in a relevant and meaningful way that sets you apart from the competition.
- How to start a prospecting call that **keeps the prospect talking**.
- How to get the prospect to **share key information** quickly on the phone.
- Create the **winning mind-set** that leads to successful prospecting.
- **Decrease no-show** or cancellation rates after your initial phone call.
- How to **have fun** on calls that typically aren't fun to make (or receive).

*You'll receive a full workbook, and copy of the book **Prospecting the Sandler Way®**, and access to **Sandler's E-Learning Library®** of additional resources.*

MOOREPOWER
SALES VISION
www.moorepowersales.sandler.com



To register, call 814-944-0828, email: julie@moorepowersales.com, or follow this link: www.moorepowersales.sandler.com/content_section/show/189939