



Continuous Improvement Specialist

Empower Manufacturers to Thrive and Lead the Future!

Are you passionate about helping businesses unlock their full potential through innovation, efficiency, and growth? Do you have a talent for delivering impactful training and development programs that drive real results? Join our dynamic team at the Innovative Manufacturers Center (IMC) as a **Continuous Improvement Specialist** and be the catalyst that helps small and medium-sized manufacturers (SMMs) soar to new heights!

What You'll Do:

In this exciting role, you'll balance your time between two key areas—training delivery and business development. You'll be at the forefront of driving real change, providing SMMs with customized training programs and expert consultations that focus on Lean, Continuous Improvement, Advanced Manufacturing Technologies, and Innovation Practices. Your mission? To help these businesses grow, innovate, and enhance their competitive edge!

Responsibilities:

- **Lead, Educate, and Inspire:** Assess client needs and develop innovative training solutions that address their biggest challenges. You'll deliver both in-person and virtual sessions that engage, educate, and inspire employees at all levels.
- **Stay Ahead of Trends:** Continuously evaluate industry trends and cutting-edge approaches that can enhance IMC's programs and continue to build our reputation as the region's go-to thought leader in manufacturing innovation.
- **Business Development Support:** Work closely with our Business Advisors and Solutions Specialists to identify growth opportunities for SMMs. You'll assist in assessing production processes, identifying cost-saving strategies, and helping clients adopt new technologies and practices that drive bottom-line results.
- **Foster Relationships:** Build trusted relationships with key personnel in the manufacturing space by becoming a sought-after advisor on critical challenges, from operational efficiency to market differentiation.
- **Impact Beyond the Classroom:** Work on meaningful projects that tie training programs to tangible business improvements. You'll play a key role in shaping the future success of both our clients and the IMC.

What We're Looking For:

- Expertise in manufacturing processes and business growth strategies (Lean, Continuous Improvement, Advanced Manufacturing Technologies).
- A dynamic trainer with experience in designing and delivering impactful learning programs in both virtual and in-person formats.
- A proactive collaborator who thrives in a fast-paced environment and is always looking for ways to innovate and improve.
- A relationship builder who can connect with manufacturing leaders and offer valuable solutions to their toughest challenges.
- A detail-oriented professional comfortable with CRM systems (Salesforce), project tracking, and meeting set goals.

Why Join Us?

At IMC, you'll have the chance to make a real difference in the world of manufacturing. You'll help businesses grow stronger, create jobs, and drive economic success across the region. If you're looking for a career that combines personal satisfaction, professional growth, and the opportunity to lead change, this is the role for you.

Ready to Shape the Future of Manufacturing?

Apply today and help SMEs innovate, thrive, and lead the industry into the future! Send resume and cover letter to careers@imcpa.com.