

Plastic Spray Bottle Supplier Opportunity

written by Lauri Moon | February 25, 2021

A Virginia manufacturer of cleaning and disinfecting products is in need of reliable new suppliers that can provide plastic spray bottles (32oz) with a maximum height of 10-3/4 inches, including the sprayer. The sprayer should be a trigger sprayer typical of those seen in household cleaning spray bottle category of products. The bottle configurations need to be round because of the labeling processes. Although a single supplier is idea for both bottles and sprayers, they can be two separate suppliers.

If you or a company you know would have interest in pursuing this opportunity, please contact IMC Business Advisor, Dana Gordon at danag@imcpa.com or 814-933-7828.

Congressman Fred Keller Visits IMC Client Wirerope Works, Inc.

written by Lauri Moon | February 25, 2021

Congressman Fred Keller staying close to the manufacturing industry in his district by visiting IMC client, Wirerope Works, Inc. in Williamsport. Joining IMC and Congressman Keller for the visit with Eric Stahl, Design Engineer and Lauren Beard Master Scheduler. During the tour, the group covered various topics including the current state of the economy, the wire rope industry, process improvement, the current political landscape and IMC services.



Congressman Keller Visits IMC Client API

written by Lauri Moon | February 25, 2021

CEO Steve Kenepf, the Architectural Precast Innovations, Inc. Management Team of Dustin Klinger, Kim Freed, Dave Kmett and IMC met with Congressman Keller to talk about their business. They were able to include an interesting and informative tour of their operations, describing the significant workforce skills and knowledge, and the complex equipment and processes required to produce their high quality precast concrete forms and components.



Congressman Keller Visits QE Manufacturing / Q Cast

written by Lauri Moon | February 25, 2021

Congressman Fred Keller and his team toured QE Manufacturing's advanced machine shop and Q Cast's aluminum casting foundry with IMC this week. Owner's Chrissy and Matthew Haggerty and their team continue to advance the technologies, capabilities and product offerings of both companies. QE Manufacturing was awarded BAE Combat Systems (large defense contractor) 2019 Silver Supplier of the Year and 2020 Small Business Supplier of the Year.



Pictured L to R: Karl Meyer, Q Cast Manufacturing Manager; Terry Arnold, General Manager; Matt Haggerty, President; Congressman Fred Keller



Pictured L to R: Jim Scanlon, Scanlon Government Solutions; Matt Haggerty; Congressman Keller; Russ Lawrence, IMC Business Advisor; Barry Vonada QE Manufacturing Manager; Darryl Chappel, Sales Manager.

Manufacturing and the PA Industrial Resource Centers: Drivers of Pennsylvania's Economy Video

written by Lauri Moon | February 25, 2021

Recently, the Pennsylvania Industrial Resource Centers (IRCs) released their 2020 annual report video, which outlines the strides our state's manufacturing industry has made this year in terms of the number of established manufacturing companies, job creation, dollars of goods produced and the number of exported goods - all despite the onset of COVID-19.



With the support of the national Manufacturing Extension Partnership (MEP) Program, the Pennsylvania Department of Community & Economic Development, our clients and our outstanding team members, the Innovative Manufacturers' Center (IMC) has played a key role in moving our regional manufacturers forward. Please click [here](#) to take three minutes to learn more about the size, strength and resiliency of our manufacturing base here in PA!

Please don't hesitate to leave your comments or email us at info@imcpa.com.

Free CNC Machine Training for 2021

written by Lauri Moon | February 25, 2021

The Institute for Advanced Composites Manufacturing Innovation (IACMI) is offering a new, online CNC machine training program for manufacturers in spring 2021.

An optional weeklong in-person pilot bootcamp training in summer 2021 is also being offered in collaboration with Pellissippi State Community College in Knoxville, Tennessee. Future in-person training will be offered across the U.S. after this pilot project.

This training is part of the America's Cutting Edge (ACE) program, a national

initiative for machine tool technology development and advancement supported by the Department of Defense Industrial Base Analysis and Sustainment program at ORNL. The ACE program's intent is to train the next generation machine tool workforce, including future manufacturing engineers, machine tool designers, entrepreneurs and machinists.

The program is free, but registration is required. Registration is open and will remain open through the first few months of 2021.

Note that the online training is a stand-alone offering. Students who finish the online training with a grade of 70% or higher will receive a certificate of completion from IACMI and a copy of Machining Dynamics: Frequency Response to Improved Productivity. The in-person training is completely optional.

ACE

IMC Graduates Lean Practitioners

written by Lauri Moon | February 25, 2021

IMC is excited to announce our latest graduates of our Lean Manufacturing Level One Certification program.

Congratulations to the following companies:

- Alltrista Plastics LLC
- DiamondBack Truck Covers
- First Quality Tissue
- Jersey Shore Steel Co.
- IMC
- PennTAP
- Pik Rite, Inc.

- Suscon, Inc.
- Thermal Product Solutions, LLC
- Wirerope Works, Inc.



Pennsylvania Company Seeking Domestic Partner to Produce Natural Chewing Gum

written by Lauri Moon | February 25, 2021

A small company in Pennsylvania is seeking domestic manufacturers to produce natural chewing gum. Please take a few minutes to review the attached opportunity and if interested, contact Dana Gordon, danag@imcpa.com, 814-933-7828. Dana will work with interested companies to determine if the opportunity is a fit and complete the online form for review. Deadline to respond to this request is January 11, 2021.

Natural Chewing Gum Opportunity

Project N95 Seeks Volunteers and Domestic Manufacturers of PPE

written by Lauri Moon | February 25, 2021

Project N95 is a nonprofit organization created as a rapid response to the COVID-19 pandemic. The organization serves as a national clearinghouse for critical personal protective equipment (PPE) and medical supplies. It provides a trusted, transparent and simplified way to navigate the complexities of the PPE market. Since May 2020, Project N95 has delivered more than 2 million units of PPE to protect health care and front-line workers and has partnered with medical societies including the American College of Physicians, American Academy of Family Physicians, and the American Medical Association to name a few.

As Project N95 works closely with health care workers, we continue to hear from them about the lack of adequate access to needed PPE. As the pandemic continues and schools reopen, we are actively seeking ways to help our essential workers. Many Project N95 buyers are interested in purchasing products manufactured in the U.S. and Project N95 is actively seeking supplier partners.

If you're interested in participating in Project N95 on a voluntary basis, please visit and complete their Domestic Manufacturing Interest Form. For more information about Project N95, contact Karen Carswell of MassMEP (Massachusetts MEP Center) at karenc@massmep.org.

Pennsylvania Company Seeking Domestic Manufacturers to Produce Lift Chair Motor

written by Lauri Moon | February 25, 2021

A small company in Pennsylvania is seeking domestic manufacturers to produce a lift chair motor. Please take a few minutes to review the attached opportunity and if interested, contact Dana Gordon, danag@imcpa.com, 814-933-7828. She will work with interested companies to determine if the opportunity is a fit and complete the online form for MEP review. Deadline to respond to this request is March 1, 2021.

Lift Chair Motor