

Chopped Brass Wire Supplier Opportunity

written by Lauri Moon | March 19, 2021

A small company in Montana is seeking domestic manufacturers to produce Chopped Brass Wire - 20 gauge brass wire chopped into 0.2 inch pieces to be used as filler in injection molded parts.



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Please take a few minutes to review the attached opportunity and if interested, contact Dana Gordon, danag@imcpa.com, 814-933-7828. She will work with interested companies to determine if the opportunity is a fit and assist in completion of application materials for review. Deadline to respond to this request is April 19, 2021.

Chopped Brass Wire

IMC and Congressman Keller Visit OTEX Specialty Narrow Fabrics

written by Lauri Moon | March 19, 2021

Thank you to OTEX Specialty Narrow Fabrics for a great tour. OTEX manufactures high performance narrow fabrics for a wide range of industries, including mission-critical applications for the military, emergency personnel, and NASA. Very interesting!



Jacquard Trim Supplier Opportunity

written by Lauri Moon | March 19, 2021

A small company in Alaska is seeking domestic manufacturers to produce Jacquard Trim to be used on garments such as outerwear and fashion apparel.



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Jacquard Trim

Polyurethane Coating Services Supplier Opportunity

written by Lauri Moon | March 19, 2021

A small company in Pennsylvania is seeking domestic manufacturers to provide Polyurethane Coating Services to coat and grind stainless steel roller shafts that will be provided by the company seeking the service.



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Polyurethane Coating Services

BLaST IU17 Summer Virtual Internship Program Seeking Industry Partners

written by Lauri Moon | March 19, 2021

BLaST Intermediate Unit 17 is seeing to identify manufacturers that would be interested in partnering with them on their summer virtual internship program.



- **When:** Summer 2021, June-August (as determined by industry partner)
- **What:** 60-hours, Virtually-Based, Project-Based and Possibly Paid
- **Who:** High School Juniors and/or Seniors (Bradford, Lycoming, Sullivan, Tioga Counties) Industry partners are NOT limited to these four counties.

▪ **Additional Pilot Program Details:**

- Student Interns complete projects designed to support the industry partner as determined by the Industry Partner.
- Goal: to provide an opportunity for interns to grow their professional skills and assist with their career decision-making/planning process.
- Industry Partners may host individual student interns or a pair of student interns, which might maximize the output of a virtually-based internship experience.
- The weekly schedule will be determined in advance by Industry Partners & Interns.
- Industry Partners will be asked to assign a mentor to work with student intern(s).
- A weekly seminar providing support and guidance to student interns will be provided by IU staff.
- Industry Mentors will be invited to attend the student's virtually-based final presentation.
- Industry Partners will complete a brief program evaluation and sign a Certificate of Completion.

If interested, contact:

Christina (Chris) L. Herman

Educational Consultant

BLaST Intermediate Unit 17

Email: careerready@iu17.org

Cell: (570) 713-0763

Hemp Fabric Supplier Opportunity

written by Lauri Moon | March 19, 2021

A small company in New York is seeking domestic manufacturers to produce Hemp Fabric. The company manufactures reusable diapers from organic components and is looking for alternative suppliers of hemp woven fabric.



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Please take a few minutes to review the attached opportunity and if interested, contact Dana Gordon, danag@imcpa.com, 814-933-7828. She will work with interested companies to determine if the opportunity is a fit and complete the online form for review. Deadline to respond to this request is March 8, 2021.

Hemp Fabric Supplier Opportunity

Plastic Spray Bottle Supplier Opportunity

written by Lauri Moon | March 19, 2021

A Virginia manufacturer of cleaning and disinfecting products is in need of reliable new suppliers that can provide plastic spray bottles (32oz) with a maximum height of 10-3/4 inches, including the sprayer. The sprayer should be a trigger sprayer typical of those seen in household cleaning spray bottle category of products. The bottle configurations need to be round because of the labeling processes. Although a single supplier is ideal for both bottles and sprayers, they can be two separate suppliers.

If you or a company you know would have interest in pursuing this opportunity, please contact IMC Business Advisor, Dana Gordon at danag@imcpa.com or 814-933-7828.

Congressman Fred Keller Visits IMC Client Wirerope Works, Inc.

written by Lauri Moon | March 19, 2021

Congressman Fred Keller staying close to the manufacturing industry in his district by visiting IMC client, Wirerope Works, Inc. in Williamsport. Joining IMC and Congressman Keller for the visit with Eric Stahl, Design Engineer and Lauren Beard Master Scheduler. During the tour, the group covered various topics including the current state of the economy, the wire rope industry, process improvement, the current political landscape and IMC services.



Congressman Keller Visits IMC Client API

written by Lauri Moon | March 19, 2021

CEO Steve Kenepf, the Architectural Precast Innovations, Inc. Management Team of Dustin Klinger, Kim Freed, Dave Kmett and IMC met with Congressman Keller to talk about their business. They were able to include an interesting and informative

tour of their operations, describing the significant workforce skills and knowledge, and the complex equipment and processes required to produce their high quality precast concrete forms and components.



Congressman Keller Visits QE Manufacturing / Q Cast

written by Lauri Moon | March 19, 2021

Congressman Fred Keller and his team toured QE Manufacturing's advanced machine shop and Q Cast's aluminum casting foundry with IMC this week. Owner's Chrissy and Matthew Haggerty and their team continue to advance the technologies, capabilities and product offerings of both companies. QE Manufacturing was awarded BAE Combat Systems (large defense contractor) 2019 Silver Supplier of the Year and 2020 Small Business Supplier of the Year.



Pictured L to R: Karl Meyer, Q Cast Manufacturing Manager; Terry Arnold, General Manager; Matt Haggerty, President; Congressman Fred Keller



Pictured L to R: Jim Scanlon, Scanlon Government Solutions; Matt Haggerty; Congressman Keller; Russ Lawrence, IMC Business Advisor; Barry Vonada QE Manufacturing Manager; Darryl Chappel, Sales Manager.