

# IMC Accepting Applications for Manufacturing Business Advisor

written by Lauri Moon | June 1, 2023

Ready to join a team dedicated to the success of Central Pennsylvania manufacturers?



IMC is seeking a Business Advisor to join our mission-driven, passionate team. The successful candidate will regularly meet with manufacturing clients to determine areas where the IMC can help them succeed in business growth, continuous improvement, innovation practices and other solutions. BAs typically provide consultative services, performance improvement options, and may work with 3<sup>rd</sup> party consultants or training providers. Candidates should have experience in manufacturing operations, production, business consulting services, workforce development services, or related experience with advanced manufacturing technologies.

The successful candidate will be a high energy navigator who is able to interface with regional manufacturing business leaders, operations and production leaders, and H.R. roles to create awareness and provide services that advance the manufacturing community.

The ideal candidate will possess a bachelor's degree in a business or technical field or an appropriate combination of both education and experience, and a minimum of three years' experience in a manufacturing or consulting business. IMC offers a highly competitive compensation and benefits package.

If you fit these requirements and wish to apply, please submit a cover letter and

resume to: careers@imcpa.com or mail: HR Manager, IMC, One College Avenue, Dept. 32, Williamsport, PA 17701. Position will remain open until a suitable candidate is identified. **EEO**

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# IMC's Lauri Moon Named PA Business Central Top Nonprofit Female Leader

written by Lauri Moon | June 1, 2023

Congratulations to IMC's Lauri Moon, named one of Pennsylvania Business Central's 2023 Top Nonprofit Female Leaders! Lauri has been a member of the IMC team for over 30 years, working to support our mission of growing and strengthening Central PA manufacturers and supporting the Central PA community at-large. Join us in congratulating Lauri on this well-deserved honor!



*"Lauri Moon has been with the IMC for 32 years and is responsible for many areas of the organization including administration, outreach, training, and special projects. Lauri, and the IMC team, work with Central Pennsylvania manufacturers to drive economic success and profitable growth through support in areas such as advanced manufacturing technologies, workforce training and development, supply chain optimization, and quality and continuous improvement strategies. In 2022, the IMC served 110+ Central PA manufacturers to create/retain over 400 jobs and realize*

*\$32.5M in new/retained sales, cost savings and investments. Lauri manages and participates in many special projects including Coordinator of the Williamsport/Lycoming Keystone Innovation Zone, Manager of the Central Susquehanna What's So Cool About Manufacturing? Video Contest, and the MADE in Central PA Next Generation Sector Partnership. Lauri also volunteers for various non-profit organizations such as Greater Lycoming Habitat for Humanity, The YWCA Northcentral PA, and the Leadership Lycoming."*

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# Supplier Scouting Opportunities

written by Lauri Moon | June 1, 2023



As of April 13, below are several open supplier scouting opportunities that are available through IMC's federal sponsor to scout. If interested in learning more about any of these opportunities, contact IMC Business Advisor, Dana Gordon at [danag@imcpa.com](mailto:danag@imcpa.com) or 814-933-7828.

- Level 2 EV Charger closes **Jan. 5, 2024**
  - Submitted by Environmental Protection Agency (EPA)
- DC Fast Charger closes **Jan. 5, 2024**
  - Submitted by EPA
- Extruded Copper for Box Connector closes **May 25**
  - Submitted by a fellow Pennsylvania MEP center
- Radiosondes closes **May 5**
  - Submitted by National Oceanic and Atmospheric Administration
- Reversible Winter Skirt with Snaps closes **May 5**
  - Submitted by fellow MEP

- Polypropylene closes **May 5**
    - Submitted by DialCap
  - Packaging closes **May 5**
    - Submitted by DialCap
  - Misc. Electrical Line Hardware closes **May 12**
    - Submitted by Department of Energy Western Area Power Administration
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# Winners Announced at Central Susquehanna What's So Cool About Manufacturing? Video Contest Awards Ceremony

written by Lauri Moon | June 1, 2023



The Innovative Manufacturers' Center (IMC), Central Susquehanna Intermediate Unit, BLaST Intermediate Unit, Advance Central PA and The Foundation of the Columbia Montour Chamber of Commerce are proud to announce the award recipients for the "What's So Cool About Manufacturing?" (WSCM) Central Susquehanna student video contest awards. The ceremony was held April 19<sup>th</sup> at the Pine Barn Inn in Danville, PA.

The WSCM contest partners students from schools in several Central PA counties with local manufacturers. Each student team scripted, shot, edited and promoted a short video that documents their experience highlighting what is “cool” about manufacturing. Two videos in the region will be moving on to represent Central Susquehanna at the annual statewide competition being held in Harrisburg next month.

The video with the most votes, during three days of online voting in March, received the “Viewers’ Choice Award.” A panel of judges reviewed the videos for awards in three other categories including Outstanding Overall Program, Outstanding Team Spirit and Outstanding Brand Placement.

“We had a really great contest this year with students and their manufacturing partners working together to highlight what’s so cool about manufacturing in Central PA. In our third year of this contest, we had a record number of schools and manufacturers participate, a record number of 50,000 votes with this year’s Viewers’ Choice award had over 17,000 votes,” said Lauri Moon, Manager of Outreach & Special Projects with IMC and Co-manager of the Central Susquehanna contest. “The students, teachers and manufacturers put in so much hard work, and it definitely showed in their final videos.”

This year’s awards and their winners are:

1. Outstanding Overall Program: Selinsgrove Area Middle School – Gilson Snow, Inc.
2. Outstanding Team Spirit: Mount Carmel Area Middle School – Great Dane
3. Outstanding Brand Placement: Warrior Run Middle School – Fabtex, Inc.
4. Viewers’ Choice Award: Central Columbia Middle School – SEKISUI KYDEX

Congratulations to the Selinsgrove Area Middle School/Gilson Snow and Central Columbia Middle School/SEKISUI KYDEX teams who are moving on to the statewide competition in Harrisburg next month.

Partnering with the Innovative Manufacturers’ Center on this regional contest are Central Susquehanna Intermediate Unit, BLaST Intermediate Unit, Advance Central PA and The Foundation of the Columbia Montour Chamber of Commerce. Funding

for this program is made possible by these organizations and, in part, by EITC, PAsmart, Manufacturing PA Initiative funding, and with federal dollars. For more information, visit: <https://advancecentralpa.org/about-us/public-notices/>.

To check out this year's Central Susquehanna What's So Cool About Manufacturing? videos, visit <https://www.whatssocool.org/contests/central-susquehanna/>.

Visit [WhatsSoCool.org](https://WhatsSoCool.org) for more information and follow on [Facebook.com/WSCMCenSusq](https://Facebook.com/WSCMCenSusq).



2023 Central Susquehanna Awards



Viewers Choice Award Winner –  
Central Columbia Middle School and  
SEKISUI KYDEX



Central Susquehanna WSCM Planning Team (L to R): Jeff Emanuel, The Foundation at Columbia Montour Chamber of Commerce; Alexa Hann, Advance Central PA; Colleen Epler-Ruths, CSIU; Lauri Moon, Innovative Manufacturers Center (IMC)



Outstanding Team Spirit Award Winner - Mount Carmel Area Middle School and Great Dane



Master of Ceremony - Nikki Krize,



WNEP-TV



Overall Outstanding Program Award  
Winner - Selinsgrove Area Middle  
School and Gilson Snow, Inc.



Outstanding Brand Placement Award  
Winner - Warrior Run Middle School  
and Fabtex, Inc.



Congratulations to Selinsgrove Area  
Middle school and Central Columbia



Middle School on being selected to move on to the statewide competition in Harrisburg next month. Good luck!

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## Latest IMC e-News

written by Lauri Moon | June 1, 2023



[Click here for the latest news and event announcements!](#)

### Events:

- CMMC
- Problem Solving with Root Cause Analysis
- ISO 9001:2015 Internal Auditor Training
- Partner Events

### News:

- Nominate Your Company for America's Safest Companies Award
- Data-Drive 3D Printers
- Blockchain may be Better than ERP Inventory Systems
- Building for US Manufacturing Trending Up

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# Latest IMC e-News Release

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Click [here](#) to check out the latest IMC e-news including various IMC and partner workshops and events as well as the latest industry news.

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## Supplier Scouting Opportunities

written by Lauri Moon | June 1, 2023

As of March 16, these are the open supplier scouting opportunities from manufacturers across the United States seeking domestic suppliers for various items and federal agencies seeking to maximize the purchase of goods, products, and materials produced and services offered in the United States, in accordance with Executive Order 14005.

- Opportunity: 2023-004 Level 2 EV Charger closes Jan. 5, 2024
- Opportunity: 2023-005 DC Fast Charger closes Jan. 5, 2024
- Opportunity: 2023-016 Extruded Copper for Box Connector closes May 25
- Opportunity: 2023-023 FIB/SEM Systems closes March 24
- Opportunity: 2023-024 Industrial Spraying and Heat Drying Provider closes March 24
- Opportunity: 2023-025 Inertial Navigation Systems closes April 3
- Opportunity: 2023-026 Reflective Mylar Film Sheets closes April 3

- Opportunity: 2023-027 Perovskite closes April 3
- Opportunity: 2023-028 Ultra-Microbalance close April 3
- Opportunity: 2023-029 Rotary Manifold Seals closes April 7

If interested in learning more about any of these opportunities, contact IMC Business Advisor Dana Gordon at [danag@imcpa.com](mailto:danag@imcpa.com) or 814-933-7828.

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# Supplier Scouting Opportunities

written by Lauri Moon | June 1, 2023



As of March 2, these are the open supplier scouting opportunities from companies seeking domestic suppliers for various items and federal agencies seeking to maximize the purchase of goods, products, and materials produced and services offered in the United States, in accordance with Executive Order 14005.

If interested in learning more about any of these opportunities, contact IMC Business Advisor Dana Gordon at [danag@imcpa.com](mailto:danag@imcpa.com) or 814-933-7828.

- Opportunity: 2023-004 Level 2 EV Charger closes Jan. 5, 2024
- Opportunity: 2023-005 DC Fast Charger closes Jan. 5, 2024
- Opportunity: 2023-014 Manual Hydraulic-Lift Pallet Jack closes March 17
- Opportunity: 2023-016 Extruded Copper for Box Connector closes May 25
- Opportunity: 2023-022 Dual-Probe Micro CMM closes March 17

- Opportunity: 2023-023 FIB/SEM Systems closes March 24
  - Opportunity: 2023-024 Industrial Spraying and Heat Drying Provider closes March 24
  - Opportunity: 2023-025 Inertial Navigation Systems closes April 3
  - Opportunity: 2023-026 Reflective Mylar Film Sheets closes April 3
  - Opportunity: 2023-027 Perovskite closes April 3
  - Opportunity: 2023-028 Ultra-Microbalance closes April 3
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# **IMC Partners to Expand What's So Cool About Manufacturing? Program to Bedford County**

written by Lauri Moon | June 1, 2023



IMC is excited to be partnering with the Bedford County Technical Center (BCTC), 21st Century Community Learning Center Consortium and Bedford County Development Center (BCDA) to expand the What's So Cool About Manufacturing? video contest to Bedford County. This initiative is supported through a \$200,000 Manufacturing Training to Career grant that will bring funding towards this program as well as a parallel community awareness campaign.

The What's So Cool About Manufacturing? video contest will be implemented in ten

schools representing more than 10,000 students – six in Bedford County in year one of the program and four additional sites in Blair, Fulton or Huntingdon counties in year two.

The evolution of manufacturing has created exceptional high-tech career opportunities, many of which are available in the region's companies. The Bedford WSCM plans to highlight these companies and careers, along with the training path available to young workers.

"IMC has been involved with the What's So Cool About Manufacturing? program in several other Central Pennsylvania companies since 2019 and we are very excited to be partnering with BCDA and others on the expansion into Bedford County this year," said Lauri Moon, Manager, Outreach & Special Projects, Innovative Manufacturers' Center (IMC), Inc.

"We are excited about the opportunities the Manufacturing Training to Career grant will provide the students, educators, and employers in Bedford County," said Michael O'Dellick, Administrative Director, Bedford County Technical Center. "The grant will serve a dual purpose in the county – focused student engagement in local manufacturing and community awareness."

Managed by BCDA, the awareness campaign is designed to promote high-tech career opportunities within regional manufacturing companies and will run in parallel with the What's So Cool About Manufacturing? video contest.

"Manufacturing presents an opportunity to honor our heritage as makers and innovators who helped build America", noted Bette Slayton, BCDA President & CEO. "These are stable paying jobs with benefits and opportunities for advancement", Slayton said.

Lyn Skillington, 21st Century Community Learning Center Consortium co-project director, will play an instrumental role as project manager for the WSCM video contest. "We hope that WSCM and the awareness campaign will inspire, educate and empower the next generation of manufacturing employees in Bedford County and shed light on the highly technology driven industry that needs a skilled labor workforce," Skillington said.

The grant was announced by Neil Weaver, Acting Secretary of the PA Dept of Community and Economic Development at an event last fall during Manufacturing Day, an annual event that is popular with Bedford County's students and business community.

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## Latest IMC e-News

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[Click here to check out IMC's latest e-News!](#)



Learn about our upcoming CMMC Webinar Series and our NO COST Electrical Safety Training.

Bedford Manufacturers, consider participating in the Bedford County Manufacturing Awareness Survey!

If you'd like to receive IMC news in your inbox, [click here](#), scroll to the bottom of the page and fill out our Newsletter form.

For information on these and any IMC topics, email [info@imcpa.com](mailto:info@imcpa.com).