

Jacquard Trim Supplier Opportunity

written by Lauri Moon | March 17, 2021

A small company in Alaska is seeking domestic manufacturers to produce Jacquard Trim to be used on garments such as outerwear and fashion apparel.



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Please take a few minutes to review the attached opportunity and if interested, contact Dana Gordon, danag@imcpa.com, 814-933-7828. She will work with interested companies to determine if the opportunity is a fit and complete the online form for MEP review. Deadline to respond to this request is March 31, 2021.

Jacquard Trim

Polyurethane Coating Services Supplier Opportunity

written by Lauri Moon | March 17, 2021

A small company in Pennsylvania is seeking domestic manufacturers to provide Polyurethane Coating Services to coat and grind stainless steel roller shafts that will be provided by the company seeking the service.



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Polyurethane Coating Services

BLaST IU17 Summer Virtual Internship Program Seeking Industry Partners

written by Lauri Moon | March 17, 2021

BLaST Intermediate Unit 17 is seeing to identify manufacturers that would be interested in partnering with them on their summer virtual internship program.



- **When:** Summer 2021, June-August (as determined by industry partner)
- **What:** 60-hours, Virtually-Based, Project-Based and Possibly Paid
- **Who:** High School Juniors and/or Seniors (Bradford, Lycoming, Sullivan, Tioga Counties) Industry partners are NOT limited to these four counties.
- **Additional Pilot Program Details:**
 - Student Interns complete projects designed to support the industry partner as determined by the Industry Partner.
 - Goal: to provide an opportunity for interns to grow their professional skills and assist with their career decision-making/planning process.
 - Industry Partners may host individual student interns or a pair of student interns, which might maximize the output of a virtually-based internship experience.
 - The weekly schedule will be determined in advance by Industry Partners & Interns.
 - Industry Partners will be asked to assign a mentor to work with student intern(s).
 - A weekly seminar providing support and guidance to student interns will be provided by IU staff.

- Industry Mentors will be invited to attend the student's virtually-based final presentation.
- Industry Partners will complete a brief program evaluation and sign a Certificate of Completion.

If interested, contact:

Christina (Chris) L. Herman

Educational Consultant

BLaST Intermediate Unit 17

Email: careerready@iu17.org

Cell: (570) 713-0763

Hemp Fabric Supplier Opportunity

written by Lauri Moon | March 17, 2021

A small company in New York is seeking domestic manufacturers to produce Hemp Fabric. The company manufactures reusable diapers from organic components and is looking for alternative suppliers of hemp woven fabric.



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Hemp Fabric Supplier Opportunity

Plastic Spray Bottle Supplier Opportunity

written by Lauri Moon | March 17, 2021

A Virginia manufacturer of cleaning and disinfecting products is in need of reliable new suppliers that can provide plastic spray bottles (32oz) with a maximum height of 10-3/4 inches, including the sprayer. The sprayer should be a trigger sprayer typical of those seen in household cleaning spray bottle category of products. The bottle configurations need to be round because of the labeling processes. Although a single supplier is idea for both bottles and sprayers, they can be two separate suppliers.

If you or a company you know would have interest in pursuing this opportunity, please contact IMC Business Advisor, Dana Gordon at danag@imcpa.com or 814-933-7828.

Congressman Fred Keller Visits IMC Client Wirerope Works, Inc.

written by Lauri Moon | March 17, 2021

Congressman Fred Keller staying close to the manufacturing industry in his district by visiting IMC client, Wirerope Works, Inc. in Williamsport. Joining IMC and Congressman Keller for the visit with Eric Stahl, Design Engineer and Lauren Beard Master Scheduler. During the tour, the group covered various topics including the current state of the economy, the wire rope industry, process improvement, the current political landscape and IMC services.



Congressman Keller Visits IMC Client API

written by Lauri Moon | March 17, 2021

CEO Steve Kenep, the Architectural Precast Innovations, Inc. Management Team of Dustin Klinger, Kim Freed, Dave Kmett and IMC met with Congressman Keller to talk about their business. They were able to include an interesting and informative tour of their operations, describing the significant workforce skills and knowledge, and the complex equipment and processes required to produce their high quality precast concrete forms and components.



Congressman Keller Visits QE Manufacturing / Q Cast

written by Lauri Moon | March 17, 2021

Congressman Fred Keller and his team toured QE Manufacturing's advanced machine shop and Q Cast's aluminum casting foundry with IMC this week. Owner's Chrissy and Matthew Haggerty and their team continue to advance the technologies, capabilities and product offerings of both companies. QE Manufacturing was awarded BAE Combat Systems (large defense contractor) 2019 Silver Supplier of the Year and 2020 Small Business Supplier of the Year.



Pictured L to R: Karl Meyer, Q Cast Manufacturing Manager; Terry Arnold, General Manager; Matt Haggerty, President; Congressman Fred Keller



Pictured L to R: Jim Scanlon, Scanlon Government Solutions; Matt Haggerty; Congressman Keller; Russ Lawrence, IMC Business Advisor; Barry Vonada QE Manufacturing Manager; Darryl Chappel, Sales Manager.

Manufacturing and the PA Industrial Resource Centers: Drivers of Pennsylvania's Economy Video

written by Lauri Moon | March 17, 2021

Recently, the Pennsylvania Industrial Resource Centers (IRCs) released their 2020 annual report video, which outlines the strides our state's manufacturing industry has made this year in terms of the number of established manufacturing companies, job creation, dollars of goods produced and the number of exported goods - all despite the onset of COVID-19.



With the support of the national Manufacturing Extension Partnership (MEP) Program, the Pennsylvania Department of Community & Economic Development, our clients and our outstanding team members, the Innovative Manufacturers' Center (IMC) has played a key role in moving our regional manufacturers forward. Please click [here](#) to take three minutes to learn more about the size, strength and resiliency of our manufacturing base here in PA!

Please don't hesitate to leave your comments or email us at info@imcpa.com.

Free CNC Machine Training for 2021

written by Lauri Moon | March 17, 2021

The Institute for Advanced Composites Manufacturing Innovation (IACMI) is offering a new, online CNC machine training program for manufacturers in spring 2021.

An optional weeklong in-person pilot bootcamp training in summer 2021 is also being offered in collaboration with Pellissippi State Community College in Knoxville, Tennessee. Future in-person training will be offered across the U.S. after this pilot project.

This training is part of the America's Cutting Edge (ACE) program, a national

initiative for machine tool technology development and advancement supported by the Department of Defense Industrial Base Analysis and Sustainment program at ORNL. The ACE program's intent is to train the next generation machine tool workforce, including future manufacturing engineers, machine tool designers, entrepreneurs and machinists.

The program is free, but registration is required. Registration is open and will remain open through the first few months of 2021.

Note that the online training is a stand-alone offering. Students who finish the online training with a grade of 70% or higher will receive a certificate of completion from IACMI and a copy of *Machining Dynamics: Frequency Response to Improved Productivity*. The in-person training is completely optional.

ACE