

# Gasket/Molded O-Rings Supplier Opportunity

written by Lauri Moon | August 23, 2021

A small company in Florida is seeking domestic manufacturers to produce Gasket/Molded O-Rings to be used in maintenance and repair of fighter jets and for brake systems and hatch covers.



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If interested in learning more about this opportunity, contact IMC Business Advisor, Dana Gordon at danag@imcpa.com, 814-933-7828. She will work with interested companies to determine if the opportunity is a fit and complete required documentation for review. Deadline to respond to this request is September 16, 2021.

Gasket Rubber O-Ring Supplier Opportunity

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## **Kwik-Care, LLC Readies for Launch**

written by Lauri Moon | August 23, 2021

***An Unconventional Approach to Lean Manufacturing***



Laurie Fontaine Jenkins, Owner with husband Bingo Jenkins

Located in Muncy, PA, Kwik-Care LLC was founded in 2019 as a start-up manufacturer of a patent pending line of “feel better convenience kits”, which are designed to provide consumers with a cost-effective, comprehensive approach to the treatment of minor illnesses.

The owner has been working with IMC on several initiatives since starting the business, including business planning, financial forecasting, product development, supply chain sourcing, and market and sales development planning. As the official product test launch was unfolding in spring of 2021, the company was beginning to secure initial orders across the country; however, the Kwik-Care team was struggling to efficiently set up an assembly process, as the kits contain over a dozen components that must be placed in a specific way to properly fit within the packaging.

With the goal to maximize assembly time and layout to determine labor needs and scalability of production while meeting the specific assembly placement of products within the retail package for visual and space needs, the IMC team incorporated a creative in-field approach to tackling the client’s challenges. An onsite, class field project was arranged with IMC’s in-progress Lean Manufacturing Level One Certification class. The class spent an afternoon at the Kwik-Care production facility and tackled different challenges for each workflow and job breakdown.

The real-time results produced by the class efforts were outstanding, which included: decreasing assembly time by 45% resulting in significant labor cost

savings and the proven scalability of production to the target goal and beyond; addition of a simple label machine and digital scale to allow for package design simplification and greater quality control, resulting in additional cost and time savings.

It was an extremely successful experience for Kwik-Care, the Lean Manufacturing Certification class and the IMC team and will be used as a model for future projects.

*Laurie Fontaine Jenkins, Owner of Kwik-Care LLC says, "Working with IMC has afforded us great insight into areas that we were lacking knowledge for our business to move forward and do it with efficiency. The value and resources that IMC has brought to our new company has played an integral part in our business launch and getting to market this past spring. We are now in retail locations, vacation/campground stores and university bookstores across the country and we would not be here without IMC."*

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# **IMC Announces Summer 2021 Lean Manufacturing Level One Certification Graduates**

written by Lauri Moon | August 23, 2021

IMC is excited to announce the latest graduates of our Lean Manufacturing Level One Certification program.



Congratulations to the following companies:

- Andritz, Inc.
- Architectural Precast Innovations, Inc.
- First Quality Products
- L3Harris
- Strong Industries, Inc.

Click [here](#) for information on IMC's upcoming Fall 2021 class information classes in Williamsport and State College.

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# IMC Accepting Applications for President

written by Lauri Moon | August 23, 2021

The Innovative Manufacturers' Center (IMC) is searching for a full-time President to conduct the affairs of the Corporation.

Individual will provide leadership and direction to IMC in:

- Strategy and Planning
- Customer, Market & Program Development
- Sponsor & Partner Communications
- Service Delivery

IMC is a non-profit organization providing consulting and technical assistance services to small and mid-sized manufacturers throughout a 12-county region in Central Pennsylvania and is supported by state, federal and private funding. Qualifications include a preference for a master's degree or higher plus three to five years of related experience or an equivalent combination of education and experience that aligns with the mission and vision of IMC.

See below for a detailed job description. For questions, or to apply email [careers@imcpa.com](mailto:careers@imcpa.com). Applicants can also reply by submitting a resume, letter of interest and references to: HR Manager, IMC, One College Avenue, Dept 32, Williamsport, PA 17701.

Telework is not an option for this position.

IMC is an equal opportunity employer.

IMC President LinkedIn

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# Press Feedthrough Connectors Supplier Opportunity

written by Lauri Moon | August 23, 2021

A small company in Vermont is seeking domestic manufacturers to produce Press Feedthrough Connectors.



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Please take a few minutes to review the attached opportunity and if interested or know of any company that may be, contact Dana Gordon, danag@imcpa.com, 814-933-7828. She will work with interested companies to determine if the opportunity is a fit and complete the online form for MEP review. Deadline to respond to this request is August 9, 2021.

Press Feedthrough Connector

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# Aluminum Air Valves for Bicycles Supplier Opportunity

written by Lauri Moon | August 23, 2021

A small company in Oregon is seeking domestic manufacturers to produce Aluminum Air Valves for Bicycles.



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Aluminum Air Valves

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# FBI Seeks Partner in Battery Adapter Technology

written by Lauri Moon | August 23, 2021

The FBI is seeking domestic license and manufacturing partners for Battery Adapter Technology.



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Battery Adapter Technology

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# Low Density Polyethylene Amide & Silicone Free Bags Supplier Opportunity

written by Lauri Moon | August 23, 2021

A small company in Pennsylvania is seeking domestic manufacturers to produce Low Density Polyethylene Amide & Silicone Free Bags.



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814-933-7828. She will work with interested companies to determine if the opportunity is a fit and complete the online form for review. Deadline to respond to this request is August 2, 2021.

Low Density Polyethylene Amide & Silicone Free Bags

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## **25000 Panel Floor Supplier Opportunity**

written by Lauri Moon | August 23, 2021

A small company in Colorado is seeking domestic manufacturers to produce 25000 Panel Floor.



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25000 Panel Floor

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## **Precision Cut Steel Tubing Supplier**



# Opportunity

written by Lauri Moon | August 23, 2021

A small company in Colorado is seeking domestic manufacturers to produce Precision Cut Steel Tubing.



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Precision Cut Steel Tubing