

Advanced Export Documentation & Procedures

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This Export Documentation seminar provides a real life understanding of the more complex issues that may arise with export documentation & what is involved in transporting goods to foreign buyers. It takes you through the process of determining what documents are required and how they are prepared or obtained.

The program will cover:

- How to prepare an export quotation
- How Incoterms 2020 & payment terms affect documentation
- Determining country documentation requirements
- Commercial vs transport documentation
- Proforma vs commercial invoice
- How to prepare a complete and accurate commercial invoice
- How to prepare a proper packing list
- Understand non-preferential and preferential certificates of origin
- The role of the freight forwarder in preparing documentation
- And much more

Who Should Attend

- Exporters and professionals involved in the Sales, Marketing, Traffic, Logistics, Documentation or Credit Departments of firms doing business internationally
- Manufacturers and distributors who are looking to expand their markets abroad

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