

# The Human Performance Puzzle

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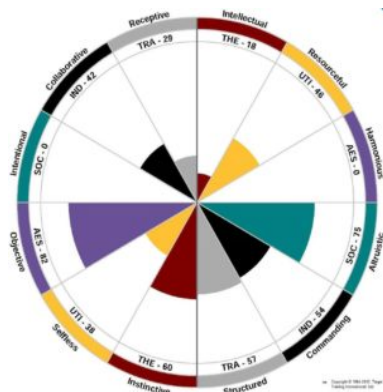
## Are You Using DISC Alone?

- For Communication?
  - For Leadership?
  - For Hiring?
  - For Team Building?
- For Sales Training?
  - For Customer Service?
  - For Conflict Resolution?
  - For Employee Engagement?

**DISC is a powerful and foundational tool and science. DISC tells us HOW people do what they do. It helps people understand HOW people are different. BUT, DISC is only a piece of the Human Performance Puzzle! Let's Dig Deeper!**

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## 12 Driving Forces



We need to uncover the WHY

- The missing piece of employee engagement
- Why some candidates don't match company values
- Despite doing team building there is still conflict
- How our sales pitch can miss the boat.

**Motivators, defined by 12 Driving Forces, help you take control of your decisions, your life's direction and your appreciation of others.**

**They are the WHY behind your behavior and actions.**

We'll Explore:

- How brain imaging taught us what we were missing
- The science of avoidance - Why understanding 12 Driving Forces tells us what we avoid and why that matters
- That every job rewards something, but, is that the Driving Force that motivates you
- By combining DISC (How) and Driving Forces (Why) you can connect at a stronger level, place people in the right job, and leverage diversity in a new way.

**Register**