

# Job Shop Quoting: How to Streamline Your Process

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As a small manufacturing company, the ramifications are high if you are losing quotes due to timeliness and errors. But as you know, it's hard to manage the day-to-day current business while managing new orders. What would the impact to your business be if you could improve your quoting process and increase your quote-to-order ratio?

By attending this webinar you will be able to:

- Learn best practices in quoting methods and estimation techniques
- Consider all of the pertinent factors when quoting jobs
- Gain valuable resources to assist you in the quoting process

IMC sister-center, Georgia Manufacturing Extension Partnership (GaMEP) was recently awarded a grant to assess machine shops. One of the top needs that came out of the more than 50 assessments over the past year was the necessity to improve the quoting process. This webinar will help you gain tools and techniques to minimize errors and produce quotes in a more timely fashion.

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