

Sales Management

written by Lauri Moon | November 20, 2020

Ready to make 2021 your best year ever? It starts now!

Is 2021 your time to be among the 14.8 % of Sales Managers that can effectively build and manage a team that can compete and win in 2021 and beyond? Is your team ready and able to be effective in prospecting and selling remotely? What do you need to adapt as a Sales Manager to help your team sell more in the new marketplace? Can the team you have now deliver your vision in 2021 and beyond?

Would you like our help? Join this webinar to learn the Sandler 4S's of Sales Management and Build your 2021 Sales Manager Playbook!



Property of Sandler Sales

- You cannot do it all - see what the high impact activities are for sales management
- If you are working too hard and not happy with the results of your team, see how your Sales Manager Playbook is the answer
- If your team is doing well, could they be even better?
- Most sales managers rarely get help designed just for them!

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