

# Selling on the Other Side...Is Your Salesforce Prepared?

written by Lauri Moon | April 13, 2020

**“SELLING ON THE OTHER SIDE...IS YOUR SALES FORCE PREPARED?”**

The current lockdown will end.... maybe in stages, maybe quickly....

**BUT** things will be different!

**Is your Sales Force Prepared?**

## AGENDA:

- What are some of the challenges of the post virus lock down?



- What are the Crucial Elements every salesperson will need to compete in the new economy? Who on my team has them?
- Who on our team is suitable for Remote Selling?
- How do I as a leader need to change to support my team?
- Which activities do our sales force need to be executing to keep and build momentum?
- If I need to re-shuffle my team, what criteria should I consider?

Register at <https://attendee.gototraining.com/r/5326036930188013058>.