

Machine Risk Assessment Essentials

written by Lauri Moon | June 6, 2019

Industrial machinery can expose personnel to multiple hazards resulting in a range of risks. If not properly recognized and mitigated, these risks can lead to injuries, lost production or loss of life. By law, every employer must complete a workplace hazard assessment. A thorough risk assessment includes identification of hazards, frequency of exposure, probability of injury, severity of injury and methods for reducing risk. This webinar teaches you how to assess risks associated with fixed industrial machinery and establish a risk level based on ANSI/RIA risk assessment methods. After completing this webinar, attendees will become familiar with the machine risk assessment process and understand important questions to ask.

Objectives:

- Address the importance of machine safety
- Review OSHA requirements for machine safeguarding
- Provide an overview of the many codes and standards that may be included in a machine safety and risk assessment
- Provide basic methods and tools for getting started with machine safety and risk assessments

In today's highly competitive environment, understanding your risk is essential to good business practices. Machinery hazards can be identified, assessed, and mitigated to limit exposure to risk. Learn workplace safety requirements and U.S. machine safety regulations from the experts at UL.

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Embargoes & Sanctions

written by Lauri Moon | June 6, 2019

Embargoed Countries, Arms Embargoed Countries, Sanctioned Countries & Presidential Sanctions

What Do These Terms Mean and How Do They Relate To Your Export Transactions and Compliance? Export controls and compliance with the regulations has long been a complex issue for exporters. Dealing with the various levels of embargoes and sanctions can be confusing and costly if any applicable restrictions are violated.

This webinar will break down into simple terms the various types and levels of embargoes and sanctions. It will explain who the controlling agencies are, determine what types of transactions are affected and how to incorporate a review of these embargoes and sanctions into your due diligence and compliance procedures.

Who should attend?

- Anyone responsible for export compliance
- Logistics
- Shipping
- Sales/marketing
- International Supervisors and Managers

Presenter: Robert Imbriani, Team Worldwide

There is no cost to participate. Registration is required. Dial-in information will be

provided upon registration.

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Are You Considering Entering the EU Market?

written by Lauri Moon | June 6, 2019

If the answer is Yes, then this webinar is a must for you.

Irish Manufacturing Research (IMR), in collaboration with Littus and the Pennsylvania Department of Community and Economic Development, is offering a unique program that will help you:

1. Expedite your orientation into the EU market using Ireland as a base
2. Access considerable engineering support from IMR's extensive EU advanced manufacturing network to de-risk your market entry
3. Launch your EU/Irish business and develop a solid operational plan for the first 3 years



Join us and get an overview of this unique program and see how it can help you to de-risk your entry into this critical market.

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New Machine Shop Webinar Series

written by Lauri Moon | June 6, 2019

As identified by more than 50 assessments conducted over the past year, **machine shops and fabricators have common issues:**



- **Shortage of skilled employees**
- **Improving the order quoting process**
- **Growing their business**
- **Improving the company's website**

Join us for no-cost, one-hour webinars to help address these needs. Below are links to sign-up for each webinar.

Organizing Your Shop Floor to Increase the Productivity of Your Most Valuable Assets - You and Your Employees

- **Date:** Tuesday, **June 11, 2019** from 11:30 a.m. to 12:30 p.m.
- **For more information and to register, click here.**

Job Shop Quoting: How to Streamline Your Process

- **Date:** Tuesday, **July 9, 2019** from 11:30 a.m. to 12:30 p.m.
- **For more information and to register, click here.**

Machine Shop Sales and Growth Strategies

- **Date:** Tuesday, **August 6, 2019** from 11:30 a.m. to 12:30 p.m.
- **For more information and to register, click here.**

How to Take a Proactive Approach to Marketing Your Machine Shop

- **Date:** Tuesday, **September 10, 2019** from 11:30 a.m. to 12:30 p.m.

- [For more information and to register, click here.](#)
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How to Take a Proactive Approach to Marketing Your Machine Shop

written by Lauri Moon | June 6, 2019

Does most of your business stem from less than 10 customers? If so does it keep you up at night wondering what would happen to your business if one or more of those customers took their orders elsewhere? It's incredibly important to develop a proactive approach to diversifying your customer base. By looking at the top traits of your clients, identifying additional companies that look like them and turning your website into a lead generation tool, you will be able to expand your reach and grow your business.

By attending this webinar you will be able to:

- Identify top similarities within your current customer base
- Find new, comparable customers to grow your business
- Develop a marketing plan to reach these customers
- Turn your website from a passive tool to a lead generation tool

IMC sister-center, Georgia Manufacturing Extension Partnership (GaMEP) was recently awarded a grant to assess machine shops. One of the top needs that came out of the more than 50 assessments over the past year was the need to improve their websites to drive new business. This webinar will help you learn to identify new customers based on your existing clients and turn your website from a reactive to proactive tool.

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Machine Shop Sales and Growth Strategies

written by Lauri Moon | June 6, 2019

Most machine shops share a common thread: wanting to grow, but not quite sure how to go about growing and how to manage that growth. Does this sound familiar to you? If so, this webinar will teach you some best practices for how to go about turning this challenge into a desirable and implementable growth strategy.

By attending this webinar you will be able to:

- Learn different ways to tap into new markets and new customers
- Evaluate and compare different growth opportunities
- Learn to determine the strategies that are right for your business
- Manage risks associated with growth

IMC sister-center, Georgia Manufacturing Extension Partnership (GaMEP) was recently awarded a grant to assess machine shops. One of the top needs that came out of the more than 50 assessments over the past year was the desire to grow their business. This webinar will help you gain practical techniques that will help you grow your business.

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Job Shop Quoting: How to Streamline Your Process

written by Lauri Moon | June 6, 2019

As a small manufacturing company, the ramifications are high if you are losing quotes due to timeliness and errors. But as you know, it's hard to manage the day-to-day current business while managing new orders. What would the impact to your business be if you could improve your quoting process and increase your quote-to-order ratio?

By attending this webinar you will be able to:

- Learn best practices in quoting methods and estimation techniques
- Consider all of the pertinent factors when quoting jobs
- Gain valuable resources to assist you in the quoting process

IMC sister-center, Georgia Manufacturing Extension Partnership (GaMEP) was recently awarded a grant to assess machine shops. One of the top needs that came out of the more than 50 assessments over the past year was the necessity to improve the quoting process. This webinar will help you gain tools and techniques to minimize errors and produce quotes in a more timely fashion.

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Organizing Your Shop Floor to Increase the Productivity of Your

Most Valuable Assets: You and Your Employees

written by Lauri Moon | June 6, 2019

As a small machine shop or fabricator, you have a limited number of people and resources. So why waste your time searching for tools and material. Instead learn to recognize these time wasting activities and techniques to eliminate this waste so you and your team members can devote more time to value-added work.

By attending this webinar you will be able to:

- Recognize non-value added activity and its effects on your capacity
- Better organize your shop, reducing frustration caused by having to repeatedly seek and find items
- Increase the output of your most valuable resources
- Make significant, impactful improvements at little to no cost

IMC's sister-center, the Georgia Manufacturing Extension Partnership (GaMEP) was recently awarded a grant to assess machine shops. One of the top needs that came out of the more than 50 assessments over the past year was the shortage of skilled employees. This webinar will help answer how can my employees and I work more effectively and provide valuable tips and tools to get you started.

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Perfecting Inspection - How to

Revolutionize Design & Manufacturing Processes with GD&T

written by Lauri Moon | June 6, 2019

If implemented as part of a lean, accurate and efficient process, Geometric Dimensioning and Tolerancing (GD&T) can be a powerful tool to save time and eliminate costly errors in your design and manufacturing operations. To be effective, though, GD&T must be evaluated the RIGHT WAY for your specific industry and application.

Join our industry experts as we dive into the benefits and challenges of implementing best practices in GD&T and other metrology processes. Starting with a crash course in the basics of interpreting tolerances, we then dig deeper and show you how to avoid common pitfalls of GD&T evaluation shortcuts.

We will also demonstrate how the latest software and hardware work together to revolutionize the execution and implementation of GD&T strategies, while driving clarity and QA improvement throughout the entire development and manufacturing process.



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Managing Exposure Risks with Innovative Technology: Answering Questions You Were Too Afraid To Ask

written by Lauri Moon | June 6, 2019

Organizations like yours employ EHS professionals to help keep front-line employees safe from harmful workplace exposure. But to do this successfully, you need to accurately identify hazards that put your employees at risk. With technology, instead of having a few EHS professionals identifying hazards and managing risk for thousands of employees, companies can turn to their employees for help. As your first line of defense and best access to hazards and potential risk visibility, your employees should be empowered to help your EHS professionals source exposure hazards across your company. With recent advancements, you can now make that process much easier than ever before.

During this webinar, you will learn how to:

- Implement different methods for your front-line employees to report exposure risks
- Empower employees with innovative technology like wearables, IoT, big data, and more
- Elevate exposure risk management as a key pillar in holistic employee well-being

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