

Embargoes & Sanctions

written by Lauri Moon | June 3, 2019

Embargoed Countries, Arms Embargoed Countries, Sanctioned Countries & Presidential Sanctions

What Do These Terms Mean and How Do They Relate To Your Export Transactions and Compliance?

Export controls and compliance with the regulations has long been a complex issue for exporters. Dealing with the various levels of embargoes and sanctions can be confusing and costly if any applicable restrictions are violated.

This webinar will break down into simple terms the various types and levels of embargoes and sanctions. It will explain who the controlling agencies are, determine what types of transactions are affected and how to incorporate a review of these embargoes and sanctions into your due diligence and compliance procedures.

Who should attend?

- Anyone responsible for export compliance
- Logistics
- Shipping
- Sales/marketing
- International Supervisors and Managers

Presenter: Robert Imbriani, Team Worldwide

There is no cost to participate. Registration is required. Dial-in information will be provided upon registration.

[Register](#)

Gearing Up for Business Abroad

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Most international business activities revolve around one of the five basic transactions: (1) the direct sales contract for goods and/or services; (2) contracts involving agents and distributors overseas; (3) the international joint venture; (4) the wholly-owned foreign subsidiary; and (5) licensing and transferring intellectual property and technology.

To avoid problems, a business must understand the advantages and pitfalls of each. This webinar will cover seven modules to help you understand these transactions.

- Module One - Understanding the Five Basic International Business Transactions
- Module Two - Financial Considerations for Overseas Operations
- Module Three - Negotiating & Drafting International Agency and Distribution Agreements
- Module Four - Drafting an Arbitration Clause for International Contracts: Do's & Dont's
- Module Five - The United National Convention on Contracts for the International Sale of Goods
- Module Six - Overview of FCPA and International Anti-corruption Laws
- Module Seven - What you need to know about U.S. Antiboycott Laws

Seminar presented by Dennis Unkovich of Meyer, Unkovic & Scott LLP, Pittsburg, PA.

[Register](#)

Seminar is free, but registration is required to attend!